



CARE FOR
YOUR VEHICLE



**MITSUBISHI
MOTORS**

FINANCIAL SERVICES

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OUR PRODUCTS

View our products before making a decision and see how you can benefit.



FINANCE

Mitsubishi Motors Financial Services has put together flexible finance solutions to suit your pocket. These solutions are available through most leading financial institutions.

How will you benefit?

- Competitive interest rates.
- The choice of a fixed or variable interest rate, linked to the current prime lending rate.
- A variety of financing options, including instalment sales and residual value offers.
- The option to include vehicle accessories or value-added products in your monthly vehicle repayments.
- Tailored finance to suit your lifestyle and your budget.

Instalment sale

An instalment sale lets you buy a vehicle and pay for it monthly, over a set period of time (e.g. 60 months) at a fixed or variable interest rate. After you've made the final payment, you will own your vehicle. This payment plan lets you choose a vehicle that suits your budget.

Residual value offer

A residual value offer (or balloon payment) lets you buy a vehicle and pay for it monthly, over a set period of time (e.g. 60 months) at a fixed or variable interest rate. This payment plan enables lower monthly instalments, but requires a residual payment at the end of the payment term. The residual payment amount is determined by the vehicle's age and the period over which the payment is scheduled. This payment plan makes the vehicle more affordable and, at the end of the term, allows you to refinance the residual value, trade-in or sell your vehicle privately, or settle the residual value.



SERVICE AND MAINTENANCE PLANS

We have designed these products to give you peace of mind motoring.
LiquidCapital (Pty) Ltd is the administrator of these plans.



SERVICE PLANS

Only vehicles younger than 10 years or with less than 250 000 km on the clock, qualify for this plan.

A **Service Plan** provides for specified aspects of the ***OEM** recommended scheduled services of your vehicle by an approved repair dealer. You must have the service performed at a specific period of time or specific distance travelled – whichever happens first.

To ensure your plan stays intact, service your vehicle as per the **OEM** guidelines.

***OEM** is the original equipment manufacturer of a new vehicle, who manufactures the original parts and components used during the construction of your vehicle. In certain countries, the **OEM** is often represented by an **importer** of a specific brand of vehicle.

How will this benefit you?

- Only qualified Mitsubishi technicians who use genuine Mitsubishi parts will service your vehicle.
- The financial institution that finances your vehicle may be able to incorporate the payments for your plan into your monthly vehicle instalment.
- In future, you won't have to worry about inflation, parts or labour cost increases.

What is provided for?

A Service Plan provides for*:

- Filters
- Coolant
- Spark plugs
- Lubricants
- Cam belt (only if recommended by the **OEM** at a specific service interval.)

* Please read your Service Plan booklet for a full list of parts included, all the limitations, terms and conditions that apply to the plan.

MAINTENANCE PLANS

Only vehicles younger than four years or that have travelled less than 80 000 km qualify for this plan.

A **Maintenance Plan** provides for everything that is included in the **Service Plan** plus the replacement or repair of specific wear-and-tear parts. You must have the service, replacement or repair, performed by an approved repair dealer. You must have the service and maintenance work performed at a specific period of time or specific distance travelled – whichever happens first.

The Maintenance Plan will help keep your vehicle running smoothly and could optimise your resale value.

To ensure your plan stays intact, service your vehicle as per the **OEM** guidelines.

How will this benefit you?

- A Maintenance Plan provides for all Service Plan parts, services and specified wear-and-tear parts, as per **OEM** guidelines.
- Only qualified Mitsubishi technicians who use genuine Mitsubishi parts will service and repair your vehicle.
- The financial institution that finances your vehicle may be able to incorporate the payments for your plan into your monthly vehicle instalment.
- In future, you won't have to worry about inflation, parts or labour cost increases.

What is provided for?

A **Maintenance Plan** provides for all items in a Service Plan, as well as **specific wear-and-tear items**, including*:

- Brake Discs/Pads/Drums/Shoes – Clutch – Engine
- Shock absorbers – Wiper Blades – Transmission/Gearbox

* Please read your Maintenance Plan booklet for a full list of parts included, all the limitations, terms and conditions that apply to the plan.

Which Plan is best for you?

	SERVICE PLAN Replaced according to the *OEM's service schedule.	MAINTENANCE PLAN Recommended services according to the OEM's guidelines including specific wear-and-tear items.
Filters (oil, air, pollen, fuel)	•	•
Oil & lubricants (engine, coolant, transmission, differential, brake & clutch)	•	•
Spark plugs	•	•
Sump plug gasket	•	•
Workshop consumables	•	•
Belts (cam belt, or accessory belt (only if it is recommended by the OEM at a specified service interval)	•	•
Tensioners & pulleys (only if specified by the OEM service schedule)	•	•
V-belts (replaced when deemed necessary by the approved facility)		•
Front & rear brake pads/drums/discs		•
Front & rear shock absorbers		•
Rear wheel cylinders		•
Clutch & clutch components		•
Factory-fitted default fuses & globes (excl. any upgrades - xenon or other)		•
Alternator		•
Air conditioner		•
Cooling system		•
CV joints		•
Differential		•
Drive pulleys		•
Electrical components		•
Engine		•
Fuel system		•
Transmission/gearbox		•
Management system		•
Turbo assembly		•
Cylinder head gasket		•
Steering component		•
Battery		•
Wiper blades		•
Additional Benefits		
24-Hour Roadside Assistance	•	•

***OEM** is the original equipment manufacturer of a new vehicle, who manufactures the original parts and components used during the construction of your vehicle. In certain countries, the **OEM** is often represented by an **importer** of a specific brand of vehicle. Above table is for illustration purposes only. Only key components shown above. For a full list of components provided for, please review the respective product booklet for detailed information and limitations. Terms, conditions and limitations apply. Component list correct at time of printing. E&OE.



WARRANTY OPTIONS

Mitsubishi Motors Financial Services, a division of MOTUS Corporation (Pty) Ltd, in association with Regent Insurance Company (Ltd) and M-Sure (Pty) Ltd, has developed these policies to deal with those unexpected moments in life.

Warranties protect your vehicle against **certain unexpected mechanical breakdowns and electrical failures** (such as engine or gearbox failure) that are not covered by Service or Maintenance plans. Since such events seldom allow you to “take care of it later”, you need to be prepared. We have a range of extended warranties to suit your needs, budget and vehicle.

The following are some of our warranty options. Ask your dealership for more information on these and other warranty options that may be available.

***OEM Warranty**

This warranty comes standard with every new vehicle. It can be transferred to the next vehicle owner until the specified year or mileage has been reached.

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Platinum Bumper-to-Bumper Warranty

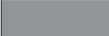
This warranty is valid for 2 years and starts after the manufacturer's warranty has ended. It has no mileage restriction. It gives standard warranty cover plus additional benefits. This warranty can be transferred to the subsequent vehicle owner.

How will this benefit you?*

- It takes care of specified major and unexpected mechanical breakdowns and electrical failures.
- Only qualified Mitsubishi technicians who use genuine Mitsubishi parts will repair your vehicle.
- Warranties that are still valid can be transferred to the next vehicle owner.
- You avoid paying large unexpected amounts for mechanical breakdowns or electrical failures.
- The financial institution that finances your vehicle may be able to incorporate your warranty premiums into your monthly vehicle instalment.

* Please read your Warranty policy booklet for a full list of components included, all the limitations, terms and conditions that apply to the policy.

Warranty table

 **OEM** Warranty

 Platinum Bumper-to-Bumper Warranty

Subject to terms and conditions of underlying policy.

COMPONENT LIST	YEAR OF COVER				
	1	2	3	4	5
Braking System	Grey	Grey	Grey	Red	Red
Cam Belt Tensioner	Grey	Grey	Grey	White	White
Cooling System	Grey	Grey	Grey	Red	Red
CV Joints	Grey	Grey	Grey	Red	Red
Cylinder Head Gasket	Grey	Grey	Grey	Red	Red
Differential	Grey	Grey	Grey	Red	Red
Drive Pulleys	Grey	Grey	Grey	Red	Red
Electrical Components	Grey	Grey	Grey	Red	Red
Engine	Grey	Grey	Grey	Red	Red
Fuel System	Grey	Grey	Grey	Red	Red
Gearbox	Grey	Grey	Grey	Red	Red
Management System	Grey	Grey	Grey	Red	Red
Prop Shaft (Drive Shafts)	Grey	Grey	Grey	Red	Red
Shock Absorbers	Grey	Grey	Grey	White	White
Steering Mechanism	Grey	Grey	Grey	Red	Red
Suspension	Grey	Grey	Grey	Red	Red
Turbo Assembly	Grey	Grey	Grey	Red	Red
Wheel Bearings	Grey	Grey	Grey	Red	Red

This table is for illustration purposes only. Only key components shown above. For a full list of components covered per policy, please review the respective product booklet for detailed information and limitations. Terms, Conditions and Limitations apply. Component list correct at time of printing. E&OE.



TRITON



TRITON

**FINANCE
INSURANCE
PRODUCTS**



Mitsubishi Motors Financial Services, a division of MOTUS Corporation (Pty) Ltd, in association with Regent Insurance Company (Ltd), created these products to help keep you on the road.

AdCover

If your insured, financed vehicle is stolen, hijacked or written off, your insurance company will pay your vehicle's market or retail value and not the full outstanding capital balance. You will have to pay the shortfall between the insurance pay-out and the amount owed to your financial institution. AdCover will settle this shortfall*.

How will this benefit you?*

- You won't have to pay a large, unexpected amount for the shortfall.
- We'll help you cover your comprehensive vehicle insurance excess.
- We pay personal accident benefits if you are permanently disabled or pass away as a result of an accident in your insured vehicle.
- The financial institution that finances your vehicle may be able to incorporate your policy premiums into your monthly vehicle instalment.

* Please read your AdCover policy booklet for all the limitations, terms and conditions that apply to the policy.

Deposit Cover

Deposit Cover will pay 10% (of the sum insured) towards a deposit on a replacement vehicle, if your insured vehicle is:

- stolen or hijacked and not recovered within 30 days of the date of loss; or
- damaged beyond economical repair.

How will this benefit you?*

- You won't have to pay a large, unexpected amount for a replacement vehicle deposit in the event of a total loss.
- We pay personal accident benefits if you are permanently disabled or pass away as a result of an accident in your insured vehicle.
- The financial institution that finances your vehicle may be able to incorporate the Deposit Cover premiums into your monthly vehicle instalment.

* Please read your Deposit Cover policy booklet for all the limitations, terms and conditions that apply to the policy.

Vehicle Insurance*

We have partnered with LiquidCapital to bring you a range of comprehensive vehicle insurance quotes that cover potential risks during your vehicle ownership life cycle. All financial institutions require that vehicles financed through them have vehicle insurance, therefore you need a reliable provider.

Benefits of getting comprehensive insurance quotes through LiquidCapital:

- Quick, accurate insurance quotes from a panel of reliable insurance companies.
- Tailored quotes to suit your needs and budget.
- Annual payment revision, to keep your insurance up to date.

* Please read your Comprehensive Vehicle Insurance policy booklet for all the limitations, terms and conditions that apply.



VALUE ADDED PRODUCTS

Mitsubishi Motors Financial Services, a division of MOTUS Corporation (Pty) Ltd, in association with other partners, have designed these products to keep your vehicle in tip-top shape and to help keep you safe.

RenewTech

RenewTech will fix or repair stone chips, minor dents, light scratches and other specified damage to your vehicle's interior and exterior.

How will this benefit you?

- RenewTech could boost your resale value, by keeping it in showroom condition.
- At a small monthly fee, you don't have to worry about unexpected vehicle restoration and maintenance.
- We will help you to find a reputable repairer.
- You can claim under this benefit every 90 days.
- Professional cosmetic maintenance and restoration work.

What is provided for?*

- Exterior maintenance and restoration includes: light scratches; minor dents; stone chips; unlimited tar removal; repairable windscreen chips, headlamp and related glass component damage; and restoration of scuffs, stone chips or paint defects on wheel rims and mag wheels.
- Interior maintenance and restoration includes: minor repairable damage to the central console; dashboard; door grab handles; door panel plastic; gear lever boot; gear knob; handbrake boot; headrests; parcel shelf and strings; plastic panel; roof lining; rubber carpet inserts; seat panel; seat stitching; steering wheel; sun visors and safety film.

* Please read your RenewTech plan booklet for all the limitations, terms and conditions that apply to the plan.

CONTACT DETAILS

If you have any questions regarding our product and service offering, let us help. Our people have the know-how and experience to help you make the best decision for you and your vehicle.

So go ahead, give us a call, send us an e-mail or visit your nearest dealership.

Customer care line: 0861 114 384

Email: financialservices@mitsubishi-sa.co.za

www.mitsubishi-motors.co.za

Insurer: Customer Care Line: 0860 734 368

Administrator: M-Sure (Pty) Ltd

Tel: 0860 927 726

Fax: 0860 329 729

Email: www.m-sure.co.za



Service & Maintenance Plans. Administered by LiquidCapital (Pty) Ltd, an Authorised Financial Services Provider (FSP 6210).
Warranties, AdCover & Deposit Cover. Administered by M-Sure (Pty) Ltd (FSP 21799). Underwritten by Regent Insurance Company Ltd, a licensed Short-term Insurer (FSP 25511), all Authorised Financial Services Providers. **RenewTech.** Administered by SA Vehicle Maintenance (Pty) Ltd.